CITY MANAGER'S OFFICE

# Manager's Update

raleighnc.gov



April 19, 2024

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### **Council Follow Up Items**

No Items This Week

## **INFORMATION:**

### **Appearance Commission Annual Report**

Staff Resource: Kasey Evans, Planning and Development, 996-2689, kasey.evans@raleighnc.gov

Council established the Appearance Commission in 1973 to provide guidance, advice, and recommendations on visual quality and aesthetic characteristics in the Raleigh community. Pursuant to N.C. Gen. Stat. § 160D-962.A, the commission is required to submit a written report of its activities, expenses, and budget to the governing board by April 15 of each year. Included with the *Update* materials is a staff memorandum summarizing the annual report. The Commission is scheduled to present a more detailed report and work plan at the Council meeting on June 4.

Council will recall that the recent text change amendment will change the name of the commission to the Design Review Commission, effective May 1.

### (Attachment)

### **Bikeshare Kiosks - Payment Option Removal & Transition**

### Staff Resource: Hannah Dos Santos, Transportation, 996-2165, hannah.dossantos@raleighnc.gov

The City's bikeshare operator, Corps Logistics, LLC, will remove and disable the credit card, debit card, and cash payment options from Cardinal Bikeshare's fourteen (14) bikeshare kiosks due to equipment malfunction beyond repair. The City has a total of 30 bikeshare stations, but only 14 of the bikeshare stations are kiosk stations which include this payment option. Removal of the payment equipment from the 14 kiosk stations will take place between Monday, April 22 and Friday, April 26.

The 14 bikeshare kiosk locations are listed below and can also be found on this map by typing the station name: <u>https://cardinalbikeshare.com/map</u>

| Raleigh Union Station      | North Carolina Museum of Art |
|----------------------------|------------------------------|
| Horne & Hillsborough       | Village District             |
| Seaboard Station           | Museums                      |
| St. Augustine's University | John Chavis Memorial Park    |
| Dorothea Dix Park          | State Farmers Market         |
| Fayetteville Street        | Go Raleigh Station           |
| Shaw University            | Municipal Building           |

**Kiosk Stations** 

Payment options through the Cardinal Bikeshare website and mobile application will remain available to users. The fourteen (14) kiosk panels will also remain in place as result of the payment equipment removal. With the payment equipment being removed from the kiosks, the only functionality the kiosks will retain is the advertising space.

Since June 2023, only 1% of Cardinal Bikeshare passes have been purchased on-site at the 14 kiosk stations. Staff have additionally consulted with multiple cities who have previously used similar payment equipment at bikeshare kiosks and found that this type of equipment is being phased out of several other bikeshare programs due to similar functionality issues as well as other issues. Removal of the credit card, debit card, and cash payment options from kiosks will provide a more reliable payment experience for Cardinal Bikeshare riders.

To understand how best to serve Cardinal Bikeshare users in Raleigh moving forward, staff is conducting a survey to understand users' preferences for payment options. The findings of this survey will inform how the bikeshare program evolves and how the user experience can be improved.

The public survey will close on Friday, May 17, 2024, at 11:59 PM, and can be accessed at this link.

(No attachment)

### Fiscal Year 2023-24 - Third Quarter Financial Update

Staff Resource: Sadia Sattar, Budget & Management Services, 996-4273, <u>sadia.sattar@raleighnc.gov</u> Allison Bradsher, Finance, 996-4970, <u>Allison.bradsher@raleighnc.gov</u>

Staff from Budget and Management Services and Finance has prepared the FY24 Quarterly Financial Report to showcase the performance of revenues and expenses citywide as of the end of the third quarter of the current fiscal year. The FY24 Quarterly Financial Report provides an overview of taxes, fees, and other revenues. In addition, the report includes an update on third quarter spend on personnel and non-personnel operating expenses. Finally, an update on the performance of the City Enterprise Funds is also included.

(Attachment)

### **GoRaleigh Transit Recipient of Two Statewide Awards**

Staff Resource: David Eatman, Transportation-Transit, 996-4040, david.eatman@raleighnc.gov

GoRaleigh, the City's public transit system, received recent recognition regarding two statewide awards: the North Carolina **Transit System of the Year Award** and the **Driver of the Year Award**, presented by the North Carolina Public Transportation Association (NCPTA).

The **Transit System of the Year Award** is given to a transit system that best represents the public transportation industry. The award recognizes the promotion of mobility and removing barriers that cause isolation; and promoting economic growth while providing safe, efficient, and reliable service.

2023 transit accomplishments include:

- RDOT-Transit set the goal that the bus fleet would be 70 percent zero or near zero emissions by 2023. This goal has been accomplished with 76 compressed natural gas (CNG) buses and five electric buses in the fleet.
- Transit's communications group launched a new campaign to gain ridership called "Busopoly" and were invited to present at the American Public Transportation Association marketing conference.
- The RDOT-Transit Bus Rapid Transit (BRT) Program had a highly successful 2023 including:
  - The Southern Corridor project received an overall "Medium-High" rating from the Federal Transit Administration (FTA).
  - The Southern Corridor project also received \$85.91 million in funding from the FTA on March 9, 2023.
- 54 upgrades at bus stops were completed.

The **Driver of the Year Award** annually recognizes a public transit driver who has championed the goals, services, and cause of public transportation in North Carolina through service to the community and the local transit system.

GoRaleigh driver **Bruce Holloway** has been recognized with the NCPTA **Driver of the Year Award**, based in part on the following accomplishments:

- Completion of 33 years of service.
- Recipient of the One-Million-mile Safe Driving Award for no preventable accidents.

- 10 plus years of perfect attendance as an operator.
- 10 plus years of receiving zero customer complaints.
- Three-time First Place Trophy winner of the annual North Carolina bus "Roadeo".

Award recipients were selected by an independent evaluation committee chaired by the NCPTA Executive Director and comprised of media and trade association professionals.

### (No attachment)

### Unsheltered Homelessness and 70/401 Camp Update

### Staff Resource: John Niffenegger, Housing and Neighborhoods, 996-6961, john.niffenegger@raleighnc.gov

Council and several City staff have received recent emails and inquiries regarding a campsite at the Highway 70/401 split leaving Raleigh and approaching the jurisdiction of the town of Garner. Over the past couple of weeks, the camp has expanded to include about 20 tents, generating significant complaints from residents of both Raleigh and Garner. City staff have been in contact with the NC Department of Transportation (NCDOT), as the camp is located within NCDOT right-of-way. Given the location of the camp, NCDOT has been working with Garner staff and the Raleigh Police Department (including the ACORNS unit) to address the camp, including offering available services to camp residents.

Over the past two weeks, the camp has been deemed unsafe due to a recent uptick in criminal activity; late last week, the NCDOT District Engineer received approval from senior NCDOT leadership to notify the Raleigh Police Department to trespass those living in the camp. Southeast Community Officers visited the location on Friday and posted *Notice to Vacate* signs around the property as well as speaking with several of the campsite residents to inform them of the trespass notice. Camp residents were given until 10:00 am on April 23 to leave the property. Raleigh Police will continue to follow-up and work with ACORNS to ensure residents are provided with additional resources. This approach is consistent with NCDOT Standard Operating Procedures for addressing camps.

NCDOT has expressed that sweeping camps of residents, personal property, and waste is extremely costly (cleanup costs for the I-540 camp exceeded \$100,000). NCDOT notes that without permanent housing solutions, sweeping camps only results in pushing those living unsheltered to other parts of the City, often simply to another NCDOT right-of-way location elsewhere. NCDOT remains involved as a partner organization of the Continuum of Care, and has expressed the desire to continue working with the City and partners on an unsheltered homelessness response strategy.

(No attachment)

### Weekly Digest of Special Events

*Staff Resource: Sarah Heinsohn, Office of Special Events, 996-2200, <u>sarah.heinsohn@raleiqhnc.qov</u>. Included with the <i>Update* materials is the special events digest for the upcoming week. (Attachment)

# Council Member Follow Up Items

No Items This Week



# memo

| То         | Marchell Adams-David, City Manager                  |
|------------|---|
| Thru       | Patrick O. Young, AICP, Director                    |
| From       | Kasey Evans, Principal Planner                      |
| Department | Planning and Development                            |
| Date       | April 15, 2024                                      |
| Subject    | Appearance Commission – 2023 Abridged Annual Report |

The Appearance Commission was established by City Council in 1973 to provide guidance, advice, and recommendations regarding the visual quality and aesthetic characteristics of the City of Raleigh. Per N.C. Gen. Stat. § 160D-962.A, "the commission shall, no later than April 15 of each year, submit to the governing board a written report of its activities, a statement of its expenditures to date for the current fiscal year, and its requested budget for the next fiscal year."

### Activities

### <u>Cases</u>

In 2023, the Appearance Commission, performing the quasi-judicial duties of the Planning Commission (as designated by the City Council) reviewed 19 Design Alternate Cases.

### Sir Walter Raleigh Awards

The 2023 Sir Walter Raleigh Awards were held on October 25, 2023 at Raleigh Union Station. The Commission presented awards to nine projects.

### Legacy Project

The Commission approved funding for two Legacy Projects. One project focused on enhancements to the Commerce Place streetscape, and the other project provides funding towards a NC State summer design studio that will be constructing a shade shelter for the Conlon Family Statepark.

### Name Change

In FY23 the Commission recommended to City Council their name be changed from the Appearance Commission to the Design Review Commission. At the April 2, 2024 City Council meeting, Council voted to approve the name change via text change TC-8-23. Effective May 1, 2024 the Appearance Commission will thereafter be known as the Design Review Commission.

### Budget

Current expenditures for FY23 are as follows:

| Dept | Program | Account | Account<br>Description        | Program Code<br>Description | Budget<br>Period | Budget    | Expense   | Encumbrance | Available<br>Budget |
|------|---------|---------|-------------------------------|-----------------------------|------------------|-----------|-----------|-------------|---------------------|
| 2710 | 2420    | 701010  | Operational<br>Maint Supplies | Sir Walter                  | 2024             | 25,000    | 11,909.78 | 0.00        | 13,090.22           |
| 2410 | 73801   | 708900  | Contractual<br>Svcs-Other     | Appearance<br>Comm          | 2024             | 10,662.20 | 4038.96   | 2,400       | 4,223.24            |

For FY25, the Appearance Commission is requesting a budget of \$10,000 for general expenses and \$25,000 for the Sir Walter Raleigh Awards and a future Legacy Project.

### **Comprehensive Report**

The Appearance Commission plans to present the Council with a more comprehensive report and work plan this Summer which will include an overview of the Sir Walter Raleigh Awards and the 2024 Annual Retreat. The Council would be asked to vote on the approval of the annual work plan at that time.

# CITY OF RALEIGH FY24 Q3 FINANCIAL UPDATE

July 2023-March 2024



City of Raleigh Budget & Management Services | Finance



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#### Introduction

The Quarterly Financial Report (QFR) is a summary report of financial activity for the City of Raleigh. The purpose of the report is to provide a clear and timely summary of the City's financial standing to executive leadership, City Council, and other stakeholders. The goal of producing this report is to both inform and assist in decision-making.

The City of Raleigh operates on a Fiscal Year from July 1 to June 30. As such, the data contained in this report will follow that cycle. The quarters will start with quarter one as July-September, quarter two as October-December, quarter three as January-March, and quarter four as April-June.

The primary focus of the report is to share financial activity in the General Fund. The General Fund is the City's main operating fund accounting for core governmental functions. The main revenues that support General Fund activities are property tax, sales tax, franchise tax fees, and departmental user fees. Included in the General Fund section of this report are comparisons of revenues by type, expenses by type, and expenses by department.

The last section of the report includes details on the City's enterprise funds. Enterprise funds account for activities supported wholly or partially with user fees/charges and are operated using business principles. This report includes enterprise fund summaries for Raleigh Water, Solid Waste Services, Stormwater, Parking, Raleigh Convention Center Complex, and Public Transit Operations.

All information in this report is unaudited and intended for informational purposes only. Please refer to the Annual Comprehensive Financial Report (ACFR) for official year-end reporting.



#### **Executive Summary**

#### General Fund Outlook/Projection

With three quarters of FY24 in the books, the City of Raleigh's financial position is becoming clearer. At the end of the third quarter, the percent of revenue collected is 1.5 percent lower than the same time last year. Despite strong property tax collections, a slowdown in sales taxes and development and user fees have impacted overall revenue growth. Sales taxes remain the City's second largest source of revenues and despite the slowdown in collections, sales taxes are expected to exceed budget projections by the end of FY24.

Citywide spending is 1.1 percent lower than the same time last quarter mostly attributable to lower operating and personnel expenses. Rising interest rates and increases in cost of services continue to impact operational activities, particularly as inflationary pressures continue.

The City is anticipating an increase to fund balance when current year revenues are compared to current year expenses. The City Council did adopt a policy increasing the required fund balance necessary to remain in reserves. Staff anticipates that the general fund results will meet or exceed this policy goal.

#### General Fund Revenues

At the end of the third quarter of FY24, the City has collected \$521.9 million or 75 percent of revenues. Nine months of revenue collections provides ample data to gauge the City's year-end fiscal health. With six months of sales tax collections, the City expects to exceed budgeted sales tax revenues. As predicted by trends nationwide, sales tax growth in the City and around the State of North Carolina has generally slowed. As seen on page 8, the City ends Q3 of FY24, with higher sales tax growth than the prior quarter or 3.4 percent. Despite this positive growth, the City's sales tax revenues are performing at a much slower rate than the same time last year, even with a much higher base. Year over year sales tax growth at the end of the second quarter in FY22 and FY23 was 12 and 7 percent respectively or double the second quarter of FY24. Given this trend, the City continues to closely monitor sales tax revenues.

During the previous quarter, the City recognized the main installment of property tax revenues and at the end of the third quarter of FY24 has collected \$333.5 million, which is \$3.2 million higher than budgeted revenues. This is almost \$40 million more than the same last year and is largely due to the fourcent property tax increase adopted as part of the FY24 Budget supporting the 2022 Parks Bond.

Despite tax revenues comprising most of the City's revenues, fees, and other miscellaneous revenues account for the rest. Like sales taxes, growth in the City's development fees has slowed as seen from the 8% decrease in the percent of budget collected compared to FY23. Having experienced exponential growth in prior fiscal years, rising interest rates have slowed development activity around the city, which has impacted development fee revenues. However, while growth has slowed, development fee revenues are projected to exceed anticipated revenue targets for the current fiscal year. The local economy and bank lending environment contribute to permitting and inspection activity around Raleigh, and the City continues to closely monitor development fee revenue for the remainder of the current fiscal year.

Third quarter Parks and Recreation user fees were approximately \$222,000 less than the same time last year. The City expects these revenues to exceed budget as recreational programming activities continue to rebound post-COVID and also due to summer recreational activity sign-ups that occur in the third quarter of the fiscal year.

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Finally, Franchise and Motor Vehicle taxes continue to trend upward with the percent of budget collections exceeding the same time last year by 2.9 percent for each tax. A state collected revenue source, collections for franchise taxes continue to exceed budgeted targets due to the increasing cost of utilities, which the tax is based on.

#### General Fund Expenses

The third quarter of FY24 reflects \$486.8 million in year-to-date spending, which is a \$46.9 million increase in spending since the same time last fiscal year, with projected annual spending to reach \$651.9 million. Increases in overall spending are due to a number of factors. First, City Council approved a one-time appropriation of capital reserves that totaled over \$30 million. Additionally, operating expenses continue to trend slightly higher than this time last year especially in the categories of operating supplies, contractual services, computer access, street lighting costs, equipment usage charges, and electric costs. This is a testament to the City budget including targeted investments in IT and transportation infrastructure coupled with increases to the price of goods and services due to inflation. In a similar fashion, spending in personnel and benefits are higher than the same time last year; a testament to the City's investment in its staff.

#### Enterprise Funds

The City's Enterprise Funds continue to perform as expected. Raleigh Water, the City's largest Enterprise fund continues to meet revenue and expense expectations at 71 and 68 percent of budget. The City's Stormwater Fund also continues to perform as expected. Solid Waste Services revenues are up 2.3 percent compared to the budget collections to the same time last year. The issuance of additional yard waste carts to residents from January 2024 onwards may have impacted revenues for the Fund. Expenses for the Transit fund continue to decline due to a bus driver shoratage and the implementation of a new software for ADA paratransit service (GoRaleigh Access) resulting in decreased monthly costs when compared to the same time last year. Revenues for the Raleigh Convention Center Complex are lower than this time last year. However, planned events in the fourth quarter of FY24 will help revenues meet current budgeted targets. Finally, revenues for the Parking fund continue to struggle and have not yet rebounded post-pandemic.



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#### **General Fund Revenues**

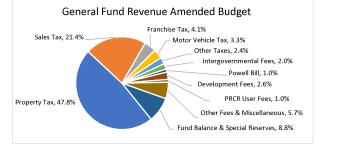
#### Revenues by Type

In the table below you will find General Fund revenues grouped by several major categories. These categories of financial activity for the current fiscal year are then compared to the prior fiscal year.

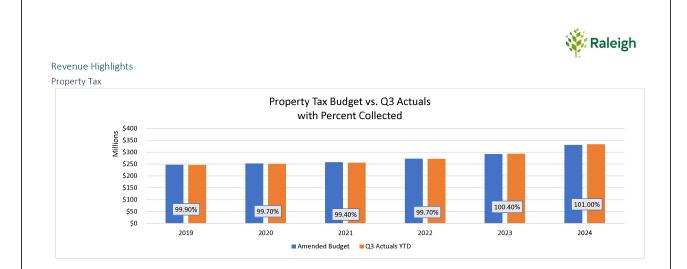
|                        |               |               | FY2024        |                |               |               |               | FY2023        |                |               | Change in      |
|------------------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|----------------|---------------|----------------|
| Revenue Type           | Budget        | Q3 Actuals    | FYTD          | % of<br>Budget | Projection    | Budget        | Q3 Actuals    | FYTD          | % of<br>Budget | YE Actuals    | % of<br>Budget |
| Property Tax           | 330,341,000   | 82,250,273    | 333,523,604   | 101%           | 335,280,000   | 292,396,000   | 67,991,413    | 293,701,085   | 100%           | 294,966,069   | 0.5%           |
| Sales Tax              | 148,000,000   | 40,172,973    | 78,441,771    | 53%            | 152,500,000   | 130,000,000   | 38,820,824    | 77,228,120    | 59%            | 150,029,268   | -6.4%          |
| Other Fees & Misc      | 39,616,529    | 12,337,355    | 31,175,649    | 79%            | 42,881,142    | 34,211,655    | 9,748,529     | 27,623,721    | 81%            | 40,041,080    | -2.1%          |
| Franchise Tax          | 28,300,000    | 7,574,234     | 15,976,501    | 56%            | 30,500,000    | 28,300,000    | 6,845,761     | 15,143,132    | 54%            | 30,405,889    | 2.9%           |
| Motor Vehicle Tax      | 23,070,000    | 6,095,527     | 15,598,128    | 68%            | 23,900,000    | 20,640,000    | 4,955,134     | 13,356,935    | 65%            | 20,702,083    | 2.9%           |
| Development Fees       | 17,808,608    | 5,501,822     | 16,332,443    | 92%            | 22,100,000    | 16,677,295    | 5,582,314     | 16,645,752    | 100%           | 22,353,138    | -8.1%          |
| Other Taxes            | 16,350,000    | 3,790,689     | 10,043,821    | 61%            | 16,170,000    | 16,250,000    | 3,775,723     | 10,045,065    | 62%            | 15,981,544    | -0.4%          |
| Intergovernmental      | 13,546,861    | 3,324,060     | 8,956,086     | 66%            | 13,983,000    | 13,245,392    | 2,304,871     | 8,672,665     | 65%            | 14,046,494    | 0.6%           |
| Powell Bill            | 7,156,000     | -             | 7,160,857     | 100%           | 7,160,858     | 7,156,000     | -             | 7,160,857     | 100%           | 7,160,857     | 0.0%           |
| PRCR User Fees         | 6,622,057     | 1,292,592     | 4,737,489     | 72%            | 6,825,000     | 5,943,561     | 1,515,126     | 4,498,708     | 76%            | 6,278,355     | -4.1%          |
| Fund Bal & Special Rsv | 60,639,615    | -             | -             | 0%             | -             | 50,648,548    | -             | -             | 0%             | -             | 0.0%           |
| Total                  | \$691,450,670 | \$162,339,525 | \$521,946,349 | 75%            | \$651,300,000 | \$615,468,451 | \$141,539,695 | \$474,076,041 | 77%            | \$601,964,777 | -1.5%          |

#### Notes

Total revenue collections through the first three quarters of FY24 are on track to exceed budget, additional details on the following pages. Through Q3, property tax collections have exceeded the budget. Sales tax growth is not experiencing the previous unprecedented historic growth seen in the last several years and may be normalizing. Development fee revenues are relatively flat to FY23 and are performing within expectations and are on track to exceed the adopted budget. All other revenues are in line with expectations.



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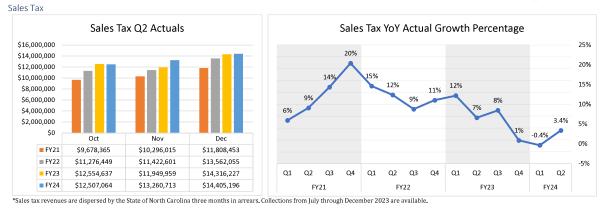


#### Notes

The property tax budget increased in FY24 due to the 2022 voter-approved \$275M parks bond which resulted in a 4-cent property tax increase. While year-over-year actuals are up significantly, the percent of budget is slightly higher than in prior years. Most property tax annual collections are received in December and early January. FY24 property tax collections have exceeded budget and this is in large part due to continued strong collections and increased assessed property values, which are up from estimates that were available during FY24 budget adoption.

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#### Analysis

Sales tax collections are reported on a 3-month lag, therefore actuals reported are as of December 2023. Overall, sales tax collections have remained relatively flat to prior year actuals. The explosive growth experienced during the pandemic years is slowing. However, that growth did create a larger base. The projection for current year is expected to exceed the budget.

For the general fund, sales tax remains a volatile revenue source and is highly dependent on consumer confidence regarding the national economy. Staff will continue to review larger macro-economic data and collections for FY24.

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Raleigh Other Revenues Parks, Recreation, and Cultural **Development Fees** Intergovernmental Fees **Resources User Fees** \$8 \$6 Millions \$3 Millions \$6 Millions \$4 \$2 \$4 \$1 \$2 \$2 \$. Ś Ś 01 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 FY2022 FY2022 ----- FY2024 FY2022 - FY2023 - FY2024

#### PRCR Notes:

PRCR revenues have continued their post-COVID rebound. Due to the amount of programming in Jul-Sep, Q1 is historically the highest-revenue quarter of the year and as a result, revenues are showing over 5.3% growth year over year through Q3.

#### **Development Fees Notes:**

FY24 Development Fee revenue is essentially flat to prior year through the first three quarters, however it is still outpacing the FY24 budget. Staff anticipate these revenues will exceed the current budget of \$17.8 million by over 24%.

#### **Intergovernmental Fees Notes:**

Intergovernmental fees include revenues such as ABC Taxes, the NC Beer & Wine Tax, and other agency support for the city to run the Emergency Communications Center (ECC). Staff expect these revenues to meet their budgeted amounts.

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### **General Fund Expenses**

Expenditures by Department

The table below shows General Fund expenses grouped by the department in which the expense occurred.

|                         |               |               | FY2024        |         |               |               |               | FY2023        |         |               | Change in |
|-------------------------|---------------|---------------|---------------|---------|---------------|---------------|---------------|---------------|---------|---------------|-----------|
| Expense Type            | Budget        | Q3 Actuals    | FYTD          | % Spent | Projection    | Budget        | Q3 Actuals    | FYTD          | % Spent | YE Actuals    | % Spent   |
| Police                  | 132,798,926   | 30,016,769    | 93,591,429    | 70%     | 124,170,000   | 119,297,911   | 28,861,320    | 87,439,096    | 73%     | 114,849,552   | -2.8%     |
| Fire                    | 79,285,347    | 17,459,405    | 57,176,242    | 72%     | 78,300,000    | 76,594,925    | 17,190,055    | 56,751,520    | 74%     | 75,307,029    | -1.6%     |
| Parks & Recreation      | 65,930,744    | 13,156,678    | 44,059,167    | 67%     | 60,310,000    | 62,253,500    | 12,922,020    | 41,074,013    | 66%     | 56,242,702    | 0.8%      |
| Transportation Services | 38,570,719    | 8,903,571     | 26,534,623    | 69%     | 35,480,000    | 34,272,717    | 8,125,224     | 23,775,418    | 69%     | 31,122,606    | -0.6%     |
| Engineering Services    | 28,444,378    | 5,521,221     | 16,229,991    | 57%     | 22,810,000    | 25,449,528    | 5,188,698     | 15,538,017    | 61%     | 21,484,619    | -4.0%     |
| Information Technology  | 26,926,255    | 5,051,951     | 18,090,767    | 67%     | 25,010,000    | 25,297,592    | 5,830,573     | 16,312,726    | 64%     | 22,994,979    | 2.7%      |
| Planning & Development  | 22,767,523    | 4,732,093     | 15,043,299    | 66%     | 20,910,000    | 21,953,319    | 4,662,204     | 14,634,555    | 67%     | 19,719,314    | -0.6%     |
| Emergency Comms         | 14,796,448    | 2,554,116     | 8,163,310     | 55%     | 11,390,000    | 13,213,197    | 2,514,830     | 7,828,853     | 59%     | 11,154,829    | 4.1%      |
| Finance                 | 7,885,338     | 1,620,679     | 4,802,126     | 61%     | 6,670,000     | 7,418,931     | 1,516,680     | 4,755,551     | 64%     | 6,505,951     | -3.2%     |
| City Manager & Offices  | 7,532,668     | 1,591,092     | 4,701,164     | 62%     | 6,540,000     | 6,704,847     | 1,333,249     | 4,326,656     | 65%     | 6,022,633     | -2.1%     |
| Housing                 | 7,089,304     | 1,376,557     | 4,561,911     | 64%     | 6,070,000     | 6,627,386     | 1,204,665     | 4,139,530     | 62%     | 5,665,786     | 1.9%      |
| Human Resources         | 6,198,449     | 1,218,171     | 3,799,134     | 61%     | 5,250,000     | 5,351,538     | 1,144,707     | 3,462,646     | 65%     | 5,040,419     | -3.4%     |
| City Attorney           | 6,018,212     | 1,288,927     | 4,149,950     | 69%     | 5,650,000     | 5,200,486     | 1,174,125     | 3,672,538     | 71%     | 5,067,122     | -1.7%     |
| Agency Appropriations   | 5,319,288     | 1,171,299     | 3,059,285     | 58%     | 4,230,000     | 4,909,514     | 1,191,267     | 2,855,895     | 58%     | 3,897,829     | -0.7%     |
| Communications          | 4,215,551     | 894,727       | 2,672,254     | 63%     | 3,710,000     | 3,840,000     | 706,430       | 2,274,078     | 59%     | 3,129,562     | 4.2%      |
| Equity & Inclusion      | 2,051,004     | 385,991       | 1,094,846     | 53%     | 1,580,000     | 1,803,628     | 337,266       | 1,026,693     | 57%     | 1,549,574     | -3.5%     |
| Budget & Mgmt Services  | 1,799,978     | 404,805       | 1,070,428     | 59%     | 1,440,000     | 1,632,320     | 395,175       | 951,246       | 58%     | 1,264,811     | 1.2%      |
| City Clerk              | 845,701       | 177,031       | 485,941       | 57%     | 690,000       | 871,629       | 165,178       | 523,328       | 60%     | 716,986       | -2.6%     |
| City Council            | 559,511       | 154,125       | 414,737       | 74%     | 550,000       | 532,917       | 125,132       | 287,482       | 54%     | 433,817       | 20.2%     |
| Special Appropriations  | 232,415,326   | 46,062,258    | 177,137,672   | 76%     | 231,086,352   | 192,242,567   | 44,210,625    | 148,302,258   | 77%     | 190,771,735   | -1.0%     |
| Total                   | \$691.450.670 | \$143.741.466 | \$486.838.276 | 70%     | \$651.846.352 | \$615.468.451 | \$138.799.423 | \$439.932.099 | 71%     | \$582.941.855 | -1.1%     |

#### Notes

The expense variances year-over-year are within normal operational expectations.

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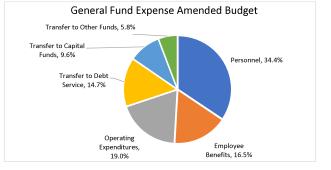
#### Expenditures by Type

In the table below you will find General Fund expenditures grouped by several major categories. These categories of financial activity for the current fiscal year are then compared to the prior fiscal year.

|                           |                   |               | FY2024        | <u>.</u>   |               | FY2023            |               |               |            |               |            |
|---------------------------|-------------------|---------------|---------------|------------|---------------|-------------------|---------------|---------------|------------|---------------|------------|
| Expense Type              | Amended<br>Budget | Q3 Actuals    | FYTD          | %<br>Spent | Projection    | Amended<br>Budget | Q3 Actuals    | FYTD          | %<br>Spent | YE Actuals    | %<br>Spent |
| Personnel                 | 237,828,717       | 44,936,250    | 161,540,563   | 68%        | 224,000,000   | 228,920,603       | 47,283,849    | 158,589,999   | 69%        | 216,745,234   | -1.4%      |
| Employee Benefits         | 114,038,812       | 27,887,131    | 81,617,349    | 72%        | 108,000,000   | 106,992,226       | 25,732,255    | 77,509,321    | 72%        | 102,056,589   | -0.9%      |
| Operating Expenditures    | 131,536,789       | 28,382,632    | 85,119,783    | 65%        | 111,800,000   | 115,657,802       | 28,528,652    | 77,390,437    | 67%        | 100,242,211   | -2.2%      |
| Transfer to Debt Service  | 101,483,360       | 25,370,840    | 76,112,520    | 75%        | 101,483,360   | 67,539,691        | 16,884,923    | 50,654,768    | 75%        | 67,539,691    | 0.0%       |
| Transfer to Capital Funds | 66,670,990        | 8,851,375     | 50,644,297    | 76%        | 66,670,990    | 62,575,230        | 12,306,969    | 50,709,083    | 81%        | 62,575,230    | -5.1%      |
| Transfer to Other Funds   | 39,892,002        | 8,313,238     | 31,803,765    | 80%        | 39,892,002    | 33,782,900        | 8,062,775     | 25,078,491    | 74%        | 33,782,900    | 5.5%       |
| Total                     | \$691,450,670     | \$143,741,466 | \$486,838,276 | 70%        | \$651,846,352 | \$615,468,451     | \$138,799,423 | \$439,932,099 | 71%        | \$582,941,855 | -1.1%      |

#### Notes

General Fund expenditures are performing as expected. Position vacancies have led to a slight decrease in budgeted use of personnel and benefits, but operating expenditures are right in line with last year. The spending increase year-over-year for the transfer to capital funds is driven by the FY24 mid-year appropriation of capital reserves to support one-time capital initiatives.





Mar-23, 16.6% Mar-24, 14.8%

#### Personnel & Benefits Personnel and Benefits Budget vs. Actuals **City-wide Vacancy Percentage** \$360 20% \$19.9M Mar-22, 16.2% \$340 Mar-21, 10.7% 15% \$320 10% \$300 \$18.8N \$13.7M 5% \$9.3N \$280 Mar-21 6 7% 0% \$260 May-21 -21 -21 Jul-21 Nov-21 lan-Mar-Sep-Jan-Var-\$240 2023 2024 Amended Budget 2020 2021 2022 Projected or Year End Actuals

Mar-22 12 2% Mar-23, 12,6% Mar-24, 10.8% May-23 Nov-23 -23 Sep-23 Jul-22 Vay-Sep-Jan-Mar-É Jan-Marŝ Percentage Adjusted Vacancy %

The chart above displays the combined personnel and benefits budget, year-end actuals (or a projection for FY24), and the number shown in between is the dollar variance.

Vacancy rate is determined by dividing the number of vacant permanent positions by the total number of budgeted positions. The adjusted vacancy rate shown above excludes positions that have been vacant for more than a year as these positions are being evaluated. Percentages shown in the graph above are calculated as of March 2024.

#### Analysis

Personnel and benefits are the largest expenses in the City's General Fund. As such, it is important for the City to closely monitor our staffing plans, which includes vacancies and filled positions to accurately budget for our personnel. Vacancies drive variances between budgeted and actual spend on compensation and benefits. As a result, Budget & Management Services provides updates on the City's vacancy rate. As of April 18th, the vacancy rate is 13.4% for full-time and permanent part-time positions.

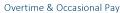
The City of Raleigh, just as other employers, is not immune to the effects of a tight labor market. The hiring conditions continue to remain a concern for North Carolina where there are more jobs than there are jobseekers. This has changed the landscape of employment not only in Raleigh, but nationwide. Despite offering competitive benefits and potential hiring incentives, the City has a significant number of vacant positions citywide. A number of those positions have been vacant for over a year. When the vacancy rate is adjusted by those positions that have been vacant for over a year, the vacancy rate is 10.8%. During budget discussions with departments, the City Manager's Office has requested department directors to review and provide justification for maintaining positions that have been vacant for over a year. Based on feedback, departments are working to actively post and recruit for unfilled positions and work with HR for positions that are hard to fill due to market competitiveness. The City's Human Resources department continues to

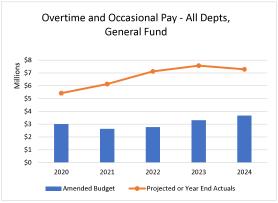
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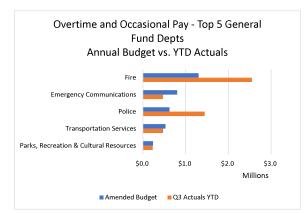
Raleigh

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proactively work with departments on hiring strategies to assist with recruitment and retention efforts. Additionally, the City is currently undergoing a classification and compensation study to provide the City with a market competitive classification and compensation system.







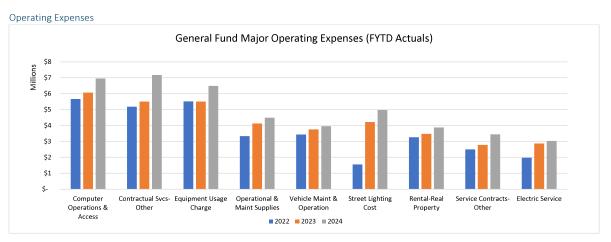
#### Notes:

As mentioned on the previous page, higher vacancies contribute to an increase in overtime expenses. This trend is highlighted in the chart above showing the five largest General Fund departments' overtime budgets and the amount already incurred as of the end of Q3.

#### Notes:

Staff are anticipating that overtime will exceed budgeted amounts. This has been the trend in recent years and overages here will be covered by lapsed salary budgets from vacant positions. Overtime around the City continues to be impacted by vacant positions, attrition, as well as changing operating needs.





#### Notes

The chart above shows the last three years of FYTD actuals for eight of the major operating expenditures. With inflation and other cost drivers, the City continues to see cost increases associated with goods and services across the board. The large jump from FY22 to FY23 in street lighting and electrical costs was due to a billing change.

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#### **Enterprise Funds**

In the table below you will find the enterprise fund listed comparing year-to-date financial activity from this fiscal year to the prior fiscal year.

|                      |         |             | FY202      |             |             |             | Change in  |             |             |             |
|----------------------|---------|-------------|------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|
| Fund                 | Туре    | Budget      | Q3 Actuals | FYTD        | % of Budget | Budget      | Q3 Actuals | FYTD        | % of Budget | % of Budget |
| Raleigh Water        | Revenue | 281,563,621 | 64,437,527 | 201,024,420 | 71%         | 268,880,430 | 60,064,900 | 187,935,500 | 70%         | 1.5%        |
|                      | Expense | 281,563,621 | 65,501,027 | 192,581,306 | 68%         | 268,880,430 | 59,295,258 | 178,029,134 | 66%         | 2.2%        |
| Transit              | Revenue | 56,616,884  | 8,641,702  | 22,448,440  | 40%         | 47,801,381  | 4,771,983  | 17,547,741  | 37%         | 2.9%        |
|                      | Expense | 56,616,884  | 8,792,682  | 23,643,709  | 42%         | 47,801,381  | 9,807,339  | 27,981,687  | 59%         | -16.8%      |
| Solid Waste Services | Revenue | 52,818,184  | 12,563,758 | 36,183,130  | 69%         | 51,413,255  | 11,922,584 | 34,059,525  | 66%         | 2.3%        |
|                      | Expense | 52,818,184  | 10,676,013 | 33,104,508  | 63%         | 51,413,255  | 10,909,266 | 32,299,388  | 63%         | -0.1%       |
| Stormwater           | Revenue | 37,817,931  | 9,186,995  | 27,220,995  | 72%         | 35,241,435  | 8,857,188  | 26,196,112  | 74%         | -2.4%       |
|                      | Expense | 37,817,931  | 8,331,005  | 25,719,869  | 68%         | 35,241,435  | 7,408,359  | 22,620,339  | 64%         | 3.8%        |
| Convention Center    | Revenue | 31,070,331  | 6,094,673  | 17,456,509  | 56%         | 29,774,371  | 6,586,019  | 18,235,138  | 61%         | -5.1%       |
|                      | Expense | 31,070,331  | 5,346,084  | 16,577,487  | 53%         | 29,774,371  | 5,903,706  | 18,601,355  | 62%         | -9.1%       |
| Parking              | Revenue | 17,569,211  | 3,802,398  | 9,988,697   | 57%         | 15,434,415  | 3,674,838  | 9,642,505   | 62%         | -5.6%       |
|                      | Expense | 17.569.211  | 4,366,466  | 11,630,155  | 66%         | 15,434,415  | 3,665,224  | 9,715,691   | 63%         | 3.2%        |



#### Raleigh Water (Fund 310)

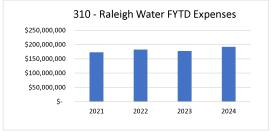
| Revenues                        |               | FY2024       | ŧ             |             |               | Change in    |               |             |             |
|---------------------------------|---------------|--------------|---------------|-------------|---------------|--------------|---------------|-------------|-------------|
| Category                        | Budget        | Q3 Actuals   | FYTD          | % Collected | Budget        | Q3 Actuals   | FYTD          | % Collected | % Collected |
| Utility Sales                   | 241,282,867   | 58,220,419   | 189,186,714   | 78%         | 230,492,660   | 55,629,439   | 177,755,000   | 77%         | 1.3%        |
| Other Fees & Miscellaneous      | 11,675,320    | 5,573,954    | 10,112,718    | 87%         | 9,126,349     | 3,702,156    | 7,690,852     | 84%         | 2.3%        |
| Inspection Fees                 | 1,177,991     | 253,332      | 725,315       | 62%         | 1,177,991     | 293,757      | 1,004,874     | 85%         | -23.7%      |
| Development Fees                | 945,000       | 389,822      | 999,673       | 106%        | 945,000       | 439,548      | 1,484,773     | 157%        | -51.3%      |
| Fund Balance & Special Reserves | 26,482,443    | -            | -             | 0%          | 27,138,430    | -            | -             | 0%          | 0.0%        |
| Total                           | \$281 563 621 | \$64 437 527 | \$201 024 420 | 71%         | \$268 880 430 | \$60.064.900 | \$187 935 500 | 70%         | 1 5%        |

| Expenditures              |       |               | FY2024       |               |         |               | FY2023       |               |         | Change in |
|---------------------------|-------|---------------|--------------|---------------|---------|---------------|--------------|---------------|---------|-----------|
| Category                  |       | Budget        | Q3 Actuals   | FYTD          | % Spent | Budget        | Q3 Actuals   | FYTD          | % Spent | % Spent   |
| Personnel                 |       | 44,475,306    | 9,248,461    | 30,457,045    | 68%     | 43,333,781    | 8,723,061    | 28,446,706    | 66%     | 2.8%      |
| Employee Benefits         |       | 20,980,220    | 4,657,088    | 14,227,448    | 68%     | 19,732,385    | 4,257,230    | 13,319,274    | 67%     | 0.3%      |
| Operating Expenditures    |       | 95,596,325    | 21,467,535   | 57,512,986    | 60%     | 92,264,264    | 17,939,967   | 51,138,154    | 55%     | 4.7%      |
| Transfer to Capital Funds |       | 75,000,000    | 18,750,000   | 56,250,000    | 75%     | 75,050,000    | 18,750,000   | 56,250,000    | 75%     | 0.0%      |
| Transfer to Debt Service  |       | 45,511,770    | 11,377,943   | 34,133,828    | 75%     | 38,500,000    | 9,625,000    | 28,875,000    | 75%     | 0.0%      |
|                           | Total | \$281,563,621 | \$65,501,027 | \$192,581,306 | 68%     | \$268,880,430 | \$59,295,258 | \$178,029,134 | 66%     | 2.2%      |

#### Notes

Raleigh Water, a regional utility, results through the third quarter of FY24 are in line with expectations and financial models. Revenue collections as a percent of budget are slightly higher than prior year as are expenditures. Raleigh Water financial models, which include capital infrastructure financed from pay-go (cash) funding and debt financing, continue to meet credit rating criteria and policy goals.

Raleigh Water is meeting expectations.



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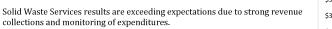
#### Solid Waste Services (Fund 360)

| Revenues                        |              | FY2024       | 1            |             |              | Change in    |              |             |             |
|---------------------------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|-------------|
| Category                        | Budget       | Q3 Actual    | FYTD         | % Collected | Budget       | Q3 Actual    | FYTD         | % Collected | % Collected |
| Residential Solid Waste Fees    | 38,629,463   | 8,274,100    | 27,655,644   | 72%         | 35,189,880   | 8,746,571    | 26,287,893   | 75%         | -3.1%       |
| Other Fees & Miscellaneous      | 1,494,300    | 2,245,956    | 2,526,658    | 169%        | 1,344,839    | 943,997      | 1,237,285    | 92%         | 77.1%       |
| Yard Waste Revenue              | 1,147,038    | 361,202      | 953,328      | 83%         | 894,474      | 299,516      | 736,848      | 82%         | 0.7%        |
| Fund Balance & Special Reserves | 4,817,383    | -            | -            | 0%          | 6,254,062    | -            | -            | 0%          | 0.0%        |
| Transfer from General Fund      | 6,730,000    | 1,682,500    | 5,047,500    | 75%         | 7,730,000    | 1,932,500    | 5,797,500    | 75%         | 0.0%        |
| Total                           | \$52,818,184 | \$12,563,758 | \$36,183,130 | 69%         | \$51,413,255 | \$11,922,584 | \$34,059,525 | 66%         | 2.3%        |

| Expenditures              |       |              | FY2024       | 4            |         |              | Change in    |              |         |         |
|---------------------------|-------|--------------|--------------|--------------|---------|--------------|--------------|--------------|---------|---------|
| Category                  |       | Budget       | Q3 Actual    | FYTD         | % Spent | Budget       | Q3 Actual    | FYTD         | % Spent | % Spent |
| Personnel                 |       | 12,473,121   | 2,345,882    | 7,996,351    | 64%     | 11,531,103   | 2,354,401    | 7,722,852    | 67%     | -2.9%   |
| Employee Benefits         |       | 5,925,710    | 1,258,163    | 3,815,472    | 64%     | 5,501,852    | 1,184,855    | 3,644,274    | 66%     | -1.8%   |
| Operating Expenditures    |       | 33,318,085   | 6,796,651    | 20,466,734   | 61%     | 33,166,245   | 7,090,212    | 20,048,005   | 60%     | 1.0%    |
| Transfer to Capital Funds |       | -            | -            | -            | -       | 50,000       | -            | -            | -       | 0.0%    |
| Transfer to Debt Service  |       | 1,101,268    | 275,317      | 825,951      | 75%     | 1,119,191    | 279,798      | 839,393      | 75%     | 0.0%    |
| Transfer to Other Funds   |       | -            | -            | -            | -       | 44,864       | -            | 44,864       | 100%    | -100.0% |
|                           | Total | \$52,818,184 | \$10,676,013 | \$33,104,508 | 63%     | \$51,413,255 | \$10,909,266 | \$32,299,388 | 63%     | -0.1%   |

#### Notes

Solid Waste Services user fee collections are in line with expectations achieving 72 percent of budgeted collections through Q3. Operating expenditures are up slightly year-over-year, this is in line with inflation and anticipated personnel increases.





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#### Transit Operations (Fund 410)

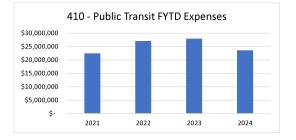
| Revenues                        |              | FY2024      | l.           |             |              | Change in   |              |             |             |
|---------------------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|-------------|
| Category                        | Budget       | Q3 Actual   | FYTD         | % Collected | Budget       | Q3 Actual   | FYTD         | % Collected | % Collected |
| Intergovernmental               | 22,898,460   | 4,888,010   | 4,888,010    | 21%         | 15,069,813   | 7,126       | 19,812       | 0%          | 21.2%       |
| Other Fees & Miscellaneous      | 13,531,667   | 123,258     | 6,642,024    | 49%         | 16,906,899   | 1,251,957   | 6,734,206    | 40%         | 9.3%        |
| Transit Revenues                | 2,000,000    | 378,849     | 1,163,650    | 58%         | 1,969,463    | 330,819     | 1,247,481    | 63%         | -5.2%       |
| Fund Balance & Special Reserves | 1,913,255    | -           | -            | 0%          | 1,126,883    | -           | -            | 0%          | 0.0%        |
| Transfer from General Fund      | 16,273,502   | 3,251,585   | 9,754,755    | 59.9%       | 12,728,323   | 3,182,081   | 9,546,242    | 75.0%       | -15.1%      |
| Total                           | \$56.616.884 | \$8.641.702 | \$22,448,440 | 40%         | \$47.801.381 | \$4.771.983 | \$17,547,741 | 10%         | 29.7%       |

| Expenditures              |              | FY2024      |              |         | Change in    |             |              |         |         |
|---------------------------|--------------|-------------|--------------|---------|--------------|-------------|--------------|---------|---------|
| Category                  | Budget       | Q3 Actual   | FYTD         | % Spent | Budget       | Q3 Actual   | FYTD         | % Spent | % Spent |
| Personnel                 | 1,576,140    | 301,344     | 990,419      | 63%     | 1,592,570    | 374,878     | 996,383      | 63%     | 0.3%    |
| Employee Benefits         | 709,425      | 154,701     | 479,430      | 68%     | 670,869      | 167,276     | 440,931      | 66%     | 1.9%    |
| Operating Expenditures    | 54,331,319   | 8,336,637   | 22,173,860   | 41%     | 45,436,009   | 9,214,218   | 26,442,441   | 58%     | -17.4%  |
| Transfer to Capital Funds | -            | -           | -            | 0%      | -            | 50,967      | 101,933      | -       | -       |
| Transfer to Other Funds   | -            | -           | -            | 0%      | 101,933      | -           | -            | -       | 0.0%    |
| Total                     | \$56,616,884 | \$8,792,682 | \$23,643,709 | 42%     | \$47,801,381 | \$9,807,339 | \$27,981,687 | 59%     | -16.8%  |

#### Notes

Year-to-date revenues are in line with prior year collections. Timing of grant reimbursements impact the receipt of intergovernmental revenues. In FY24, Transit implemented a new software for ADA paratransit service (GoRaleigh Access), resulting in decreased monthly costs when compared to last year. Additionally, Transit is experiencing challenges with a bus driver shortage which has resulted in a decrease in operating expenses.

Transit operations are meeting expectations.



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|  |              |             |              |             |              |             |              | К. F        | Raleigh     |
|--|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|-------------|
| Stormwater Operations (Fur<br>Revenues | nd 460)      | FY2024      | ŀ            |             |              | FY2023      |              |             | Change in   |
| Category                               | Budget       | Q3 Actuals  | FYTD         | % Collected | Budget       | Q3 Actuals  | FYTD         | % Collected | % Collected |
| Stormwater Fees                        | 35,370,310   | 8,890,117   | 26,739,142   | 76%         | 33,292,794   | 8,701,389   | 25,954,671   | 78%         | -2.4%       |
| Other Fees & Miscellaneous             | 1,071,050    | 296,878     | 481,853      | 45%         | 882,210      | 155,799     | 241,441      | 27%         | 17.6%       |
| Fund Balance & Special Reserves        | 1,376,571    | -           | -            | 0%          | 1,066,431    | -           | -            | 0%          | 0.0%        |
| Total                                  | \$37.817.931 | \$9,186,995 | \$27.220.995 | 72%         | \$35,241,435 | \$8,857,188 | \$26,196,112 | 74%         | -2.4%       |

| Expenditures              |              | FY2024      |              |         |              | FY2023      |              |         | Change in |
|---------------------------|--------------|-------------|--------------|---------|--------------|-------------|--------------|---------|-----------|
| Department                | Budget       | Q3 Actuals  | FYTD         | % Spent | Budget       | Q3 Actuals  | FYTD         | % Spent | % Spent   |
| Personnel                 | 9,617,175    | 2,173,122   | 6,886,794    | 72%     | 9,015,278    | 1,843,464   | 5,817,344    | 65%     | 7.1%      |
| Employee Benefits         | 4,382,933    | 1,066,348   | 3,152,464    | 72%     | 3,989,020    | 874,776     | 2,693,080    | 68%     | 4.4%      |
| Operating Expenditures    | 10,391,673   | 1,741,747   | 5,631,249    | 54%     | 9,520,951    | 1,764,822   | 5,334,025    | 56%     | -1.8%     |
| Transfer to Capital Funds | 13,128,000   | 3,275,250   | 9,825,750    | 75%     | 12,408,950   | 2,848,488   | 8,545,463    | 69%     | 6.0%      |
| Transfer to Other Funds   | 298,150      | 74,538      | 223,613      | 75%     | 307,236      | 76,809      | 230,427      | 75%     | 0.0%      |
| Total                     | \$37,817,931 | \$8,331,005 | \$25,719,869 | 68%     | \$35,241,435 | \$7,408,359 | \$22,620,339 | 64%     | 3.8%      |

#### Notes

Stormwater revenue collections are slightly higher than prior year collections due to the FY24 approved rate increase. The percent of budget collections reflects a slight decrease when compared to this time last year. Expenditures are up year-to-year which reflects increased positions which have impacted personnel and benefits costs as well as a 5.7% increase in transfers to support the Stormwater capital program.

Stormwater results are meeting expectations.



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#### Raleigh Convention Center Complex Operations (Fund 642)

| Revenues                            |                        | FY2024                              |                      |                |                        | FY2023                              |                      |                | Change in                     |
|-------------------------------------|------------------------|-------------------------------------|----------------------|----------------|------------------------|-------------------------------------|----------------------|----------------|-------------------------------|
| Department                          | Budget                 | Q3 Actuals                          | FYTD                 | % Spent        | Budget                 | Q3 Actuals                          | FYTD                 | % Spent        | % Collected                   |
| RCC/PAC Revenue                     | 16,973,665             | 3,385,259                           | 10,664,778           | 63%            | 16,021,762             | 4,128,790                           | 12,150,066           | 76%            | -13.0%                        |
| Other Fees & Miscellaneous          | 7,222,936              | 2,238,972                           | 5,380,406            | 74%            | 6,695,835              | 1,986,787                           | 4,673,748            | 70%            | 4.7%                          |
| Fund Balance & Special Reserves     | 4,991,964              | -                                   | -                    | 0%             | 5,175,008              | -                                   | -                    | 0%             | 0.0%                          |
| Transfer from General Fund          | 1,881,766              | 470,442                             | 1,411,325            | 75%            | 1,881,766              | 470,442                             | 1,411,325            | 75%            | 0.0%                          |
|                                     |                        |                                     |                      |                |                        |                                     |                      |                |                               |
| Total                               | \$31,070,331           | \$6,094,673                         | \$17,456,509         | 56%            | \$29,774,371           | \$6,586,019                         | \$18,235,138         | 61%            | -5.19                         |
| Total                               | \$31,070,331           | \$6,094,673                         | \$17,456,509         | 56%            | \$29,774,371           | \$6,586,019                         | \$18,235,138         | 61%            | -5.1%                         |
|                                     | \$31,070,331           |                                     | \$17,456,509         | 56%            | \$29,774,371           | .,,,                                | \$18,235,138         | 61%            | -5.1%<br>Change in            |
| Total<br>Expenditures<br>Department | \$31,070,331<br>Budget | \$6,094,673<br>FY2024<br>Q3 Actuals | \$17,456,509<br>FYTD | 56%<br>% Spent | \$29,774,371<br>Budget | \$6,586,019<br>FY2023<br>Q3 Actuals | \$18,235,138<br>FYTD | 61%<br>% Spent | -5.1%<br>Change in<br>% Spent |
| Expenditures                        |                        | FY2024                              |                      |                |                        | FY2023                              |                      |                | Change in                     |
| Expenditures<br>Department          | Budget                 | FY2024<br>Q3 Actuals                | FYTD                 | % Spent        | Budget                 | FY2023<br>Q3 Actuals                | FYTD                 | % Spent        | Change in<br>% Spent          |

243,750

\$16 577 487

6%

53.4%

3,918,141

\$29 774 371

#### Notes

Transfer to Other Funds

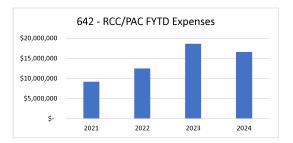
Raleigh Convention Center Complex YTD revenues are trending lower as compared to prior year actuals. Based on the book of business at the Complex, staff project that 4Q revenue collections will be strong. In January Council approved a \$4M use of fund balance to support the initial design costs for the future expansion of the convention center. The funding is planned to be reimbursed from the Wake County Hospitality Funds. The actual transfer will be reflected in the Q4 report. Personnel and benefit increases year-over-year are in line with expectations.

4,325,000

\$31.070.331

81,250

\$5 346 084



979,535

\$5 903 706

2,938,606

\$18 601 355

75%

62%

-69.4%

-9.1%

Staff will continue to monitor the operations of the Raleigh Convention Center Complex.

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Published: April 19, 2024 Data as of: March 31, 2023

|                                 |              |             |             |             |              |             |             | 1.1         |             |
|---------------------------------|--------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|
|                                 |              |             |             |             |              |             |             |             | Raleigh     |
|                                 |              |             |             |             |              |             |             | 12          | U           |
| arking Operations (Fund 442     | 2)           |             |             |             |              |             |             |             |             |
| Revenues                        |              | FY2024      | ļ.          |             | Change in    |             |             |             |             |
| Department                      | Budget       | Q3 Actuals  | FYTD        | % Collected | Budget       | Q3 Actuals  | FYTD        | % Collected | % Collected |
| Parking Fees                    | 16,052,000   | 3,772,606   | 9,935,384   | 62%         | 14,908,224   | 3,658,983   | 9,588,958   | 64%         | -2.4%       |
| Other Fees & Miscellaneous      | 74,121       | 29,792      | 53,314      | 72%         | 104,008      | 15,855      | 53,547      | 51%         | 20.4%       |
| Fund Balance & Special Reserves | 1,443,090    | -           | -           | 0%          | 422,183      | -           | -           | 0%          | 0.0%        |
|                                 | \$17.569.211 | \$3,802,398 | \$9.988.697 | 57%         | \$15.434.415 | \$3.674.838 | \$9.642.505 | 62%         | -5.6%       |

| Expenditures              |       |              | FY2024      |              |         |              | FY2023      |             |         | Change in |
|---------------------------|-------|--------------|-------------|--------------|---------|--------------|-------------|-------------|---------|-----------|
| Department                |       | Budget       | Q3 Actuals  | FYTD         | % Spent | Budget       | Q3 Actuals  | FYTD        | % Spent | % Spent   |
| Personnel                 |       | 2,074,332    | 351,246     | 1,184,310    | 57%     | 1,991,256    | 358,558     | 1,196,325   | 60%     | -3.0%     |
| Employee Benefits         |       | 1,065,830    | 207,575     | 644,270      | 60%     | 976,810      | 196,222     | 636,442     | 65%     | -4.7%     |
| Operating Expenditures    |       | 6,993,797    | 1,948,832   | 4,225,136    | 60%     | 7,153,976    | 1,782,351   | 3,898,644   | 54%     | 5.9%      |
| Transfer to Capital Funds |       | 575,000      | 143,750     | 431,250      | 75%     | -            | -           | -           | 0%      | 75.0%     |
| Transfer to Debt Service  |       | 6,860,252    | 1,715,063   | 5,145,189    | 75%     | 5,312,373    | 1,328,093   | 3,984,280   | 75%     | 0.0%      |
|                           | Total | \$17,569,211 | \$4,366,466 | \$11,630,155 | 66%     | \$15,434,415 | \$3,665,224 | \$9,715,691 | 63%     | 3.2%      |

#### Notes

Parking remains an enterprise operation where revenues have not yet fully recovered from the pandemic. Parking fees collected year-to-date are higher than this time in the prior year; however, the percent of the budget collected is 5% less than the prior year. This is primarily due to lower than expected collections in off-street parking revenues. Parking expenditures are higher than prior year due to increases in transfers required to support Parking Debt Service and a restoration of funding for capital needs.

Staff will continue to monitor parking operations.



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#### Glossary

- General Fund: The main operating fund accounting for governmental functions supported by general taxes and revenues, and financial resources that legal requirements do not require to be accounted for in another fund. Revenues to support the General Fund are derived from sources such as property tax, sales tax, franchise fees, and service fees.
- Enterprise Fund: A fund that accounts for governmental activities supported wholly or partially with user fees or charges and is operated using business principles. The following enterprise funds are featured in this report:
  - Raleigh Water (Fund 310): supports the regional utility that provides drinking water, sanitary sewer, and reuse water services to Raleigh and six neighboring towns.
  - Solid Waste Services (Fund 360): supports safe and efficient residential curbside garbage, recycling, yard waste, special/bulky, and e-waste collection, as well as disposal services across the City.
  - o Transit Operations (Fund 410): supports the operation of GoRaleigh, as well as GoRaleigh Access.
  - Stormwater Operations (Fund 460): supports the City's Stormwater Utility, including drainage and water quality assistance programs, major capital improvement projects, public drainage system operation and maintenance.
  - Convention Center (Fund 642): represents the Raleigh Convention Center, Martin Marietta Center for the Performing Arts, and the Red Hat Amphitheater.
  - Parking Operations (Fund 442): supports Raleigh Parking, which operates on-street and off-street parking downtown and throughout the city.
- Fiscal Year: A declared accounting 12-month period, not necessarily a calendar year. The fiscal year for the City of Raleigh is July 1 June 30.
- **FYTD:** Fiscal year-to-date; July 1 to date of data collection.
- Key Expenditure Categories:
  - **Personnel:** Expense in salary accounts such as part-time, full-time, etc.
  - Operating Expenditures: accounts needed for departmental operating needs such as office supplies, operational and maintenance supplies, fuel, computer leases, pest control services, professional and contracted services, organizational and development training, etc.
- Key Revenue Categories
  - o Powell Bill: Funding from state-shared gasoline taxes restricted for use on maintenance of local streets and roads.
  - Fund Balance: Amounts shown as fund balance represent a running total of monies over the years that remain unspent after all expenditures have been made. City policy adopted by Council requires a minimum of 17% General Fund unassigned fund balance reserve as compared to the next year budget.

Published: April 19, 2024 Data as of: March 31, 2023

Thuay, April 19 Thursday, April 23

City of Raleigh Office of Special Events specialevents@raleighnc.gov | 919-996-2200 | raleighnc.gov/special-events-office

### **Permitted Special Events**

### Raleigh Earth Day 2024

Dorothea Dix Park, Flowers Field Friday, April 19 Event Time: 5:00pm - 10:00pm Associated Road Closures: Flowers Field will be used from 8:00am until 11:00pm, and Dawkins Drive will be closed from 3:00pm until 10:00pm.

### Walk ALS Triangle

Halifax Mall & Route Saturday, April 20 Event Time: 10:00am - 12:00pm Associated Road Closures: The route will be closed from 10:00am until 11:30am. Note that all crossstreets will be detoured during the walk, and view the 5K walk map for more details.

### **Cuegrass**

Fayetteville Street District Saturday, April 20 Event Time: 11:30am - 10:00pm Associated Road Closures: Hargett Street between Salisbury Street and Fayetteville Street, and Fayetteville Street between Morgan Street and Martin Street will be closed from 5:00am until 10:00pm. Hargett Street between Fayetteville Street and Wilmington Street will be closed from 5:00am until 11:59pm. Exchange Plaza will be used from 5:00am until 6:00pm.

### Village District 75<sup>th</sup> Anniversary Celebration

Woodburn Road Saturday, April 20 Event Time: 3:00pm - 8:00pm Associated Road Closures: Woodburn Road between Cameron Street and Clark Avenue will be closed from 8:00am until 11:30pm.

### Celebrate Oberlin and Latta University Historic Park Opening

Tower Street Saturday, April 20 Event Time: 4:00pm - 7:00pm Associated Road Closures: Tower Street between Mayview Road and Van Dyke Avenue will be closed from 12:00pm until 7:30pm.

### Other Upcoming Events

### Project REACH OUT

Friday, April 19 Moore Square

Zach Williams Friday, April 19 Memorial Auditorium

### **Dustin Lynch**

Friday, April 19 Red Hat Amphitheater

<u>Hozier</u> Saturday, April 20 Coastal Credit Union Music Park at Walnut Creek

### Volunteer Stream Monitoring Workshop

Saturday, April 20 Walnut Creek Wetland Center

<u>Open House</u> Saturday, April 20 Method Community Park

### Poetry Reading

Sunday, April 21 Lake Johnson

### The Girl of the Golden West in Concert – NC Opera

Sunday, April 21 Meymandi Concert Hall

<u>Earth Day</u> Monday, April 22 John Chavis Memorial Park

#### Kyle Drive Park Public Workshop Monday, April 22

Marsh Creek Park

### Artist Reception: plants and birds, and rocks (and things)

Wednesday, April 24 Block Gallery

### Diamond Days Exhibit Opening

Thursday, April 25 City of Raleigh Museum

### Eduardo's Flamenco and Spanish Guitar Show

Thursday, April 25 Fletcher Opera Theater

### Social Equity Book Club – Disability Visibility

Thursday, April 25 Virtual

### Rachmaninoff: Piano Concerto No. 2 – Carolina Ballet

Thursday, April 25 – Sunday, April 28 Memorial Auditorium

### **Weekly Events Digest** Friday, April 19 – Thursday, April 25

City of Raleigh Office of Special Events specialevents@raleighnc.gov | 919-996-2200 | raleighnc.gov/special-events-office

### Public Resources

**Event Feedback Form**: Tell us what you think about Raleigh events! We welcome feedback and encourage you to provide comments or concerns about any events regulated by the Office of Special Events. We will use this helpful information in future planning.

**<u>Road Closure and Road Race Map</u>**: A resource providing current information on street closures in Raleigh.

Online Events Calendar: View all currently scheduled events that impact city streets, public plazas, and Dorothea Dix Park.